

2016 Annual Conference

The Westin Michigan Avenue, Chicago, Illinois



A BLUEPRINT TO THE FUTURE

Presenter Biographies

DEAN ARGO is the Government Affairs and Communications Manager for the Alabama Alcoholic Beverage Control Board in Montgomery. He also serves as the coordinator and presenter of the Board's "Under Age – Under Arrest" program. Dean travels the state speaking to high school and college students about the dangers and consequences of underage and binge drinking.

Dean has more than 35 years of communications and public relations experience, having worked for several state agencies, private associations, and as a news anchor/reporter for WSFA-TV in Montgomery.

Dean is a longtime Prattville, Alabama resident and active public servant. He served four terms on the Prattville City Council; with 11 of those years as president.

Currently, Dean is a member of the Prattville YMCA Board of Management, Autauga County Education Foundation, and the Prattville Baptist Hospital Advisory Board. He's a graduate of Leadership Alabama and Leadership Autauga County. And, is a recent graduate of the Delta Regional Authority's Executive Leadership Institute.

Dean holds a Bachelor's Degree in Broadcast Journalism from Troy University, with minors in Business Administration and Criminal Justice.

Dean is married to the former Paula Kaye Golson. They have two children, Kathryn (Kassi) Elizabeth and Joshua Paul. The couple worship at Prattville First Baptist Church, where Dean serves as a Deacon and Sunday School teacher.

RICHARD M. BLAU is a shareholder with the law firm of GrayRobinson, P.A., and heads up the firm's **Nationwide Alcohol Beverage Team**, focusing on the rules and regulations that govern the marketing, sale and consumption of distilled spirits, wine, beer, and other licensed beverages. He has industry-specific experience in the areas of administrative practice and regulatory compliance, advertising and promotional law, importation matters and supplier/distribution relations.

Richard is "Band 1" rated for Alcohol Beverage Law by *Chambers USA*, and is listed in *Best Lawyers in America*, and is "AV" rated by *Martindale-Hubbell*. In addition to being an elected member of The American Law Institute, Richard is a member of The Florida Bar, The New York Bar, The Bar Association of the District of Columbia, the American Bar Association and the Federal Bar Association. He also served for over eight years as the Chair of the American Bar Association's *Committee on Beverage Alcohol Practice*.

Richard received his B.A. from Brandeis University and his J.D. from the Georgetown University Law Center, where he served as the Associate Editor for Topics of the *Georgetown Law Journal*.

MARK BORDAS serves as Regional Vice President of State Affairs for Anheuser-Busch in two sales territories- in total, a 13 state region which includes Illinois, the headquarter state of Missouri and Texas, the company's largest volume state.

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Mark originally joined Anheuser-Busch in 1998, having previously worked in a similar capacity at Sears, Roebuck and Company at its Chicago headquarters. He began his lobbying career with a statewide trade association in Ohio, after working for a state senator while still in college. In his current capacity, Mark is responsible for regulatory and legislative affairs in his 13 state region.

He grew up in Naperville, Illinois before attending the Ohio State University in Columbus, Ohio, where he received his Bachelor of Arts degree in Journalism and his Masters in Public Policy and Management. He has lived in Austin, Texas for the past 14 years with his wife and three children.

MATTHEW BOTTING was appointed to the position of ABC General Counsel in August, 2008. Mr. Botting has over 20 years of state government legal experience. He was ABC's Chief Legal Counsel from 2000-2004 before he left for a short time to work in private practice. Mr. Botting returned to ABC in 2005 where he served as a Staff Counsel III until his appointment to General Counsel. Prior to joining ABC in 2000, Mr. Botting was a Deputy Attorney General with the California Department of Justice. He obtained his Bachelor of Laws and Bachelor of Commerce (Economics) degrees from Otago University in New Zealand before relocating to the United States.

LOU BRIGHT began his legal career in 1981 in Waco, Texas where his practice focused on criminal defense and general civil litigation. In 1985, he joined the Texas Attorney General's office where he spent seven years litigating constitutional, civil rights and employment law matters, attaining the position of Deputy Chief for Civil Rights in the General Litigation Division.

In 1994, Lou became the General Counsel and ethics advisor for the Texas Alcoholic Beverage Commission and served in that capacity until his retirement from public service in January, 2010. As General Counsel, Lou was responsible for the provision of all legal and ethical counsel to the Commission and its employees, both personally and through oversight of the Commission's staff of lawyers. Among other things, Lou's duties involved drafting statutes and regulations; managing both rulemaking and contested case practice at the agency; and counseling commission staff, legislators and their staff, industry members and representatives of local governments and members of their communities across the state about the interpretation of, application of, and policy underlying alcoholic beverage law and regulation.

Lou also served as the General Counsel for Texas Wine and Grape Growers Association from 2010-2013. Currently, Lou is Of Counsel with Martin Frost & Hill since retiring from the TABC in 2010.

Lou graduated magna cum laude from St. Mary's University in San Antonio, Texas in 1979 with a Bachelor of Arts degree in political science and from Baylor University School of Law in 1981. From 1988 until 1995 Lou was certified by the Texas Board of Legal Specialization in both the Civil Trial and Appellate Law specialties. Lou is admitted to practice before the federal courts for the Northern, Western and Southern districts and the Fifth Circuit Court of Appeals.

Lou served on the Executive Committee of the National Conference of State Liquor Administrators from 2003 until 2008, holding the office of President of that organization during the 2006-2007 term. Lou has served on

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advisory committees for the National Alcoholic Beverage Control Association, the Joint Committee of the States, and the National Restaurant Association, as well as for the Governor's Executive Development Program at the LBJ School of Public Affairs and the Administrative and Public Law section of the State Bar of Texas.

A. KEITH BURT has been involved in Oklahoma state government for over 35 years. He has been an Auditor for the Oklahoma Department of Human Services, the Oil and Gas Division of the Oklahoma Tax Commission, and the Department of Mental Health and Substance Abuse Services, where he was the lead Financial Auditor, auditing Mental Health Centers. He joined the Oklahoma Alcoholic Beverage Control (ABC) Board in 1980. In 1985, Oklahoma approved a constitutional change to allow liquor-by-the-drink on a county option basis and renamed ABC the Oklahoma Alcoholic Beverage Laws Enforcement (ABLE) Commission. During the 1990's, the Commission added Prevention of Youth Access to Tobacco and Charity Games Enforcement. After serving as Director for both divisions, Keith became Executive Director in 2002 and remains in that position today. Now serving under his seventh Governor, Keith has been appointed to the Governor's Task Force on Underage Drinking, the Tobacco Use Cessation Advisory Committee, and the Governor's Impaired Driving Prevention Advisory Council. Keith has a Bachelor's Degree from the University of Central Oklahoma with an emphasis in accounting.

SHERRY COOK joined the TABC in 2006 as Director of Information Technology and Information Resources Manager. She was promoted to Assistant Administrator for Regulatory and Business Operations in 2008, playing a key role in using technology to modernize TABC's business practices. She was named TABC Interim Administrator June 1, 2012, and appointed Executive Director on June 28 of that year. In 2015, she was appointed Chair for the Southern Region of the National Conference of State Liquor Administrators.

As TABC Executive Director, Cook oversees a biennial budget of more than \$100 million and over \$500 million in biennial revenue collections. Prior to joining TABC, Cook served the Department of Public Safety for more than 29 years, including nine years as a Crime Analyst for the Texas Rangers.

Cook has earned associate degrees from Austin Community College in Information Technology and from Alvin Community College in Criminal Justice and Corrections. She received her Bachelors of Applied Arts and Science from Texas State University and a Master's of Science in Interdisciplinary Studies also from Texas State University. She is also a Law Enforcement Peace Officer, Certified Public Manager, and in 2014 she was named Outstanding Women in Texas Government.

EDWARD COOPER joined Total Wine in 2011, bringing with him over twenty-five years of experience in corporate public affairs. He is responsible for the company's local, state and federal legislative, regulatory and political affairs, corporate communications and public relations, community relations, corporate philanthropy, industry relations and corporate social responsibility efforts. Previously, Ed served as president of Highland Stone Associates providing integrated public affairs consulting services to Fortune 500 companies. Earlier, he served as vice president of The Hawthorn Group, directed public outreach efforts for the National Association of Home Builders and the National Rural Electric Cooperative Association and served as a top professional staff member in the U.S. Senate. Ed holds a B.A. from Hobart College and an M.A. from Case Western Reserve University. He is a

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member of the Board of Trustees of Hobart and William Smith Colleges and serves on the boards of several local and national non-profits.

JIM EBEL earned his BSAS from the University of Illinois in 1990 and a JD from DePaul University in 1997. He is a member of the Illinois Bar and a retired licensed Architect. Jim and his brother Jason founded Two Brothers Brewing Company in 1996. Jim most recently joined the College of DuPage as an adjunct professor teaching entrepreneurship. He is also a board member of the Illinois Craft Brewers Guild and a co-chair of its legislative committee.

DAVID EDMUNDS currently serves as Deputy Commissioner at the New York State Liquor Authority. He is a member of the Authority's Executive Staff where he is responsible for management of program areas and operations that are necessary to perform the critical mission of the agency as well as serving as a liaison to local governments, elected officials, state agencies, enforcement and regulatory bodies, community organizations and the public. In addition, he is responsible for the management of the Authority's Zone III Regional Office in Western New York, overseeing the work of Administrative Law Judges and supporting and coordinating the operations of the Licensing, Compliance, Hearing and Legal Bureaus assuring that they adhere to agency policies, priorities and goals.

Mr. Edmunds came to the Authority with a broad legal and managerial background. He previously served as Special Counsel at the Buffalo law firm of Phillips Lytle, L.L.P., where his practice was focused in the areas of civil litigation defense, including matters involving personal injury, premises liability, and professional liability, ethics and professional responsibility.

He also served as the Chief Counsel to the Attorney Grievance Committees for the New York State Supreme Court, Appellate Division, Fourth Judicial Department in Rochester, New York. Attorney Grievance Committees are authorized to investigate, review, and prosecute complaints of attorney professional misconduct within the Fourth Judicial Department. The agency has jurisdiction over approximately 12,000 lawyers with a 22-county geographic area, with three district offices, located in Syracuse, Rochester, and Buffalo. He supervised the agency staff and determined and recommended cases to Appellate Division for public discipline.

David Edmunds was previously a Partner at the Buffalo law firm of Damon and Morey LLP, now known as Barclay Damon LLP where his practice concentrated in the defense of complex personal injury, professional liability, municipal liability and medical malpractice actions. He represented a diverse client base with an emphasis on insurance defense litigation.

He was the Deputy Assistant Attorney General-in-Charge of the Buffalo Regional Office for the New York State Department of Law where he managed the Claims and Litigation Bureau and supervised the professional staff's investigation and defense of medical malpractice, personal injury and eminent domain lawsuits brought against agencies of the State of New York. He also assisted in management of the General Litigation Bureau's handling of federal and state court litigation, consumer fraud, civil rights and environmental investigations and actions.

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David Edmunds began his legal career as a Reginald Heber Smith Community Law Fellow at Neighborhood Legal Services in Buffalo, New York where he represented low-income clients in all legal services areas including landlord/tenant, public benefits, domestic relations and consumer matters.

EARL FARKAS is partner at Gozdecki, Del Giudice, Americus, Farkas & Brocato, LLP in Chicago, Illinois. For more than 20 years, Earl has represented large, mid-size and small businesses and individuals, with a concentration representing alcohol beverage industry members, including distributors, manufactures and large retailers. Earl recently represented Wirtz Beverage Group in its merger with The Charmer Sunbelt Group. Earl has also represented numerous other distributors in their successful acquisition or disposition of beverage alcohol companies or brand distribution rights. In addition, Earl provides a full array of legal representation to beverage alcohol companies, including negotiation and documentation of distribution agreements, regulatory compliance and representation at both the state and federal level, and the provision of other legal services required in day-to-day business operations.

RICK GARZA is the Agency Director of the Washington State Liquor and Cannabis Board. Rick has been with the Liquor and Cannabis Board since 1997. During Rick's career with LCB he has also held the positions of Legislative and Tribal Liaison, Policy Director and Deputy Director. Prior to joining the Liquor Control Board, Rick served 13 years as a staff member for the Washington State Legislature, including five years with the Washington State Senate and eight years with the state House. His legislative assignments included Policy Analyst in the state Senate, House of Representatives Staff Director, and adviser to House and Senate leadership.

Rick is a past President of the National Conference of State Liquor Administrators (NCSLA) and presided during 2012-13.

AMY HARRISON joined the TABC in January of 1990. She is the Director of Licensing which is responsible for the issuance of over 100,000 licenses and permits all over the world. Amy has held various positions in the agency before her promotion to Director in 2004. Prior to joining the TABC, Amy spent five years at the State Comptroller's Office. Amy held several positions there including Licensing Supervisor of the Regulatory Division. Amy's experience at the Comptroller's Office, coupled with the TABC, has given her over 24 years of state regulatory experience.

Amy earned a Bachelor's Degree in Political Science and a minor in Business Administration from Sul Ross State University in Alpine, Texas. It was the experience of working several Legislative Sessions that inspired Amy to pursue a career in state government after graduation.

MAX HESS is shareholder in the Atlanta law firm of Taylor, Feil, Harper, Lumsden & Hess and has been practicing law since 1982. A native of California, he has studied overseas first as an exchange student in Bonn, Germany with the American Field Service and later as an ulpanist on Kibbutz Kfar Hanassi in the Upper Galilee of Israel. Max was graduated summa cum laude from the University of Washington and cum laude from the Cornell Law School, where he served as managing editor of the Cornell International Law Journal. Upon graduation from law school, Max began practicing in New York with Chadbourne & Parke. He took leave of absence when selected

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by the German Academic Exchange Service (Deutscher Akademischer Austauschdienst ("DAAD")) to participate in a year-long program in Germany for foreign attorneys sponsored by the Ministry of Justice of North Rhine-Westphalia. At program's end, he practiced with Bruckhaus Kreifels Winkhaus & Lieberknecht (now Freshfields Bruckhaus Deringer) in Düsseldorf before resuming practice with Chadbourne. Later, he left private practice to serve as law clerk, in Texas, for two years to the Hon. Sam D. Johnson of the United States Court of Appeals for the Fifth Circuit. With the clerkship concluded, he resumed private practice with Brobeck, Phleger & Harrison in California. Max joined Chorey, Taylor and Feil P.C. in 1991. In October 2010, he and his colleagues founded their new firm, Taylor, Feil, Harper, Lumsden & Hess, P.C.

In law practice, Max focuses on business litigation, including administrative and litigation matters concerning the beverage alcohol and hospitality industry—licensing, labeling, advertising, trade practices, distribution, franchise disputes, import-export, mergers and acquisitions, and taxation. Max is admitted to the bar in Georgia, California, and New York. Max has been part of presentations to the Center for Alcohol Policy; to NCSLA; to the National Alcohol Beverage Control Association; to the Southeastern Craft Brewers' Symposium; to the (German) Federal Ministry of Food, Agriculture, and Consumer Protection's trade delegation to the U.S.; and, with John Taylor, to CLE International.

Max is currently People's Warden at St. Timothy's Episcopal Church in DeKalb County, Georgia and sings bass part in the St. Timothy's Choir.

JOHN A. HINMAN is a partner in the San Francisco law firm of Hinman & Carmichael LLP. The firm was founded in 1985 and specializes in 21st Amendment and alcoholic beverage law and regulations. John currently serves as General Counsel to the National Association of Wine Retailer's [www.nawr.org] and the California Music and Culture Association [www.cmacsf.org].

John represents wineries, breweries, wine, beer and spirits wholesalers and importers, hotels, resorts, restaurants, grocery, package store and drug store chains and other industry members, including new and emerging information technology based marketing ventures (including delivery services) serving the alcoholic beverage industry and recently, the emerging cannabis industry. John defends his clients against administrative disciplinary actions brought by federal and state alcoholic beverage control regulators across the country, assists his clients in negotiating product distribution agreements and mediating disputes, counsels his clients on regulatory and corporate strategies related to beverage alcohol production, importation and marketing and serves as an industry expert witness in litigation.

John, who has been involved in the alcoholic beverage industry for over 38 years and has written over a dozen published articles and treatises on various facets of alcoholic beverage regulation, is a 1974 graduate of Columbia University School of Law and a 1971 graduate of the University of California at Santa Barbara. John is a member of the California Bar and the US Supreme Court Bar.

JAMES C. HO is a partner in the Dallas office of Gibson, Dunn & Crutcher, where he leads the firm's Appellate and Constitutional Law Practice Group in Texas. He has over a decade of government experience. As

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Solicitor General of Texas, the state's chief appellate and Supreme Court litigator, Mr. Ho represented Texas in its most difficult appeals and constitutional disputes. He received three Supreme Court Best Brief Awards from the National Association of Attorneys General, and is the only state solicitor general nationwide to be invited to express the views of a state before the Supreme Court. Mr. Ho has also served with distinction in all three branches of the federal government. As chief counsel to Senator John Cornyn and the Senate Judiciary Subcommittees on the Constitution and Immigration, he was named one of the best 35 Congressional aides under 35 by The Hill. During the first year of the Bush Administration, he helped lead the Civil Rights Division of the Department of Justice. At the Office of Legal Counsel, he advised White House and other Administration officials on constitutional and other complex legal issues, and earned the Medal for Exceptional Civilian Service from the Office of the Secretary of Defense. He also served as a law clerk for Judge Jerry E. Smith of the U.S. Court of Appeals for the Fifth Circuit and Justice Clarence Thomas of the U.S. Supreme Court.

BAHANEH HOBEL is a Partner at Dickenson Peatman & Fogarty. Bahaneh's practice focuses exclusively on all aspects of alcohol beverage law and regulation for wineries, breweries, distilled spirits plants, importers, wholesalers and retailers. Bahaneh's areas of expertise include state and federal licensing, tied house laws, state and federal labeling regulations and approvals, changes in control and winery/brewery/distillery sales, franchise laws, distribution agreements, winemaker agreements, trade practices including advertising, sponsorships and special events, celebrity brands, festivals, third party marketing, contests and sweepstakes and direct shipping laws. Bahaneh has worked extensively with state and federal alcoholic beverage agencies throughout the U.S, including the California Department of Alcoholic Beverage Control and the Alcohol & Tobacco Tax and Trade Bureau. Bahaneh is also co-owner of Hobel Wines, a small winery named as one of "8 Impressive New Faces from California" by Wine Spectator in 2012.

STEPHEN B. HUMPHRESS is the general counsel for the Kentucky Department of Alcoholic Beverage Control (ABC). Humphress began working as an attorney at the ABC in 2001 and now has fifteen (15) years' experience as a state government attorney. Humphress has been appointed by both Republican and Democrat Kentucky Governors to serve as the ABC's General Counsel, and he has been General Counsel/Acting General Counsel for a total of eleven (11) years. Humphress received his law degree from the University of Louisville, School of Law and was employed in private practice until joining the ABC.

Humphress is an outstanding attorney, an exceptional public servant and Kentucky's leading authority on his state's complex alcoholic beverage laws. His unique knowledge and understanding of Kentucky's alcohol laws and how they interrelate to all the state's diverse alcohol industries, cause legislators, state and local government officials, and industry members to actively seek his advice. In recent years, Humphress was instrumental in proposing and drafting needed legislation with bipartisan support which modernized and drastically improved Kentucky's alcoholic beverage laws.

Humphress is able to explain his state's complex alcohol laws in an easily understandable manner. For that reason, he is a national and state speaker on alcoholic beverage law issues and has authored several published articles and reference materials as well.

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COLLEEN HUNTER is the Sr. Director, Licensing and Liquor Compliance for Darden Restaurants, Inc., which owns and operates over 1,500 Olive Garden, LongHorn Steakhouse, Bahama Breeze, The Capital Grille, Seasons 52, Eddie V's, Yard House and Wildfish Seafood Grille locations throughout the United States and Canada. Based in Orlando, Florida, Colleen and her talented team are responsible for due diligence and acquisition work for approximately 50 – 60 new restaurants and 7,500 license renewals annually. The team also partners with Government Affairs, Marketing, Supply Chain, Treasury, Employee Relations, Guest Relations and other functional teams to ensure compliance with the myriad of operating requirements and restrictions governing the jurisdictions in which Darden's restaurants operate.

Colleen joined Darden in 1998 as a Guest Relations Representative for Olive Garden. In 2001, she transitioned to the Licensing team and assumed various roles of increasing scope and responsibility. Prior to joining Darden, Colleen worked for several years in restaurant operations. She holds a B.A. in English from Florida State University and an M.B.A. from the University of Central Florida. She is a founding member of the National Association of Licensing and Compliance Professionals (NALCP) and currently serves as an Ex-Officio Director.

DEXTER K. JONES a proven leader with a record of exemplary performance in leading change and managing programs, leads the Audit & Investigations Division at the Texas Alcoholic Beverage Commission. In this capacity he oversees the special investigations unit, financial crimes unit auditing unit and marketing practices investigative unit. The SIU and FCU has an overall mission through covert and overt operations to suppress, disrupt, and dismantle organized criminal activity that has a nexus to the Alcoholic Beverage Industry while maintaining the veracity of the state's interest in taxation and financial integrity of business entities. In a 16 year career span with the Commission he has held various positions, Auditor, Regional Supervisor, Marketing Practices Director, Assistant Chief of Enforcement, and multi-appointments as Assistant Chief of Compliance.

His most notable accomplishments with the Commission are developing the framework and executing the implementation of the Special Investigations Unit and Financial Crimes Unit in 2013 focusing on Organized Criminal Activity including Narcotics Trafficking, Human Trafficking, Human Smuggling, Terrorism, Money Laundering, etc.; overhauling the Commission's Cash/Credit Law System which resulted in approximately a \$520 million reduction in beverage debt throughout the State [the Cash/Credit Law System received the Texas Association of State Systems for Computing and Communications 2012 Excellence Award for the Innovative Use of Technology]; Co-Commanding the Agency's Special Response Team during the state's largest wildfire relief efforts in Bastrop, TX in September 2011; and developing a strategic regulatory and enforcement protocol for Super Bowl XLV in Arlington, Texas in February 2011 as Co-Chair of the Commission's Super Bowl XLV Regulatory Committee from 2010 – 2011 while working closely with the National Football League Super Bowl Committee and organizing human trafficking training for law enforcement officers during XLV to enhance overall awareness.

Chief Jones is an honorable United States Veteran and served in the United States Marine Corps from 1988 – 1992 during the Persian Gulf War Era. He earned a Bachelor of Business Administration Degree from The University of North Texas, Denton, TX and an Associate of Applied Science Degree in Criminal Justice/Law Enforcement from Austin Community College. Dexter is a 2005 graduate of the Governor's Executive Development Program at the Lyndon B. Johnson School of Public Affairs, University of Texas at Austin. He is a 2012 graduate of the FBI Law

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Enforcement Executive Development Leadership Course at the FBI Academy in Quantico, VA and a 2015 graduate of the 261st Session of the FBI National Academy. He holds certifications as a Certified Peace Officer and Certified Fraud Examiner in the State of Texas. Chief Jones currently is a board member of the following Task Forces: Executive Board of Austin Regional FBI Joint Terrorism Task Force; Texas Violent Gang Task Force, and Texas Human Trafficking Prevention Task Force.

JEFFREY A. KELLY is the Director of the Field Enforcement Division for the Comptroller of Maryland. The Field Enforcement Division is Maryland's regulatory and enforcement agency for the State's alcohol, tobacco, and motor fuel industries. Prior to being appointed Director in 2008 by Comptroller Peter Franchot, Jeff worked as the Deputy Director and as a field supervisor. Jeff's career in public safety spans nearly 35 years. Before joining the Office of the Comptroller, he was a police officer for the Anne Arundel County Police Department where he retired as the Executive Officer of the Western District. Jeff has a Bachelor of Science Degree from the University of Maryland in Management Studies with major course work in accounting, management, and financial planning. He has a Certificate in Emergency Medical Technician – Paramedic and a Certificate in Financial Planning. Jeff lives with his wife in Anne Arundel County and has three sons and three grandchildren.

DR. JASON KILMER received his Ph.D. in Clinical Psychology from the University of Washington in 1997, and currently works at the University of Washington in both a student affairs and a research capacity. Jason is an Associate Professor in Psychiatry and Behavioral Sciences, and serves as an investigator on several studies evaluating prevention and intervention efforts for alcohol and other drug use by college students. He is also the Assistant Director of Health and Wellness for Alcohol and Other Drug Education in the Division of Student Life, working with different areas across campus (including health, counseling, Greek life, residence life, and intercollegiate athletics) to increase student access to evidence-based approaches. Jason also serves as the chairperson of Washington's College Coalition for Substance Abuse Prevention. Jason was the 2014 recipient of the National Prevention Network's Award of Excellence for outstanding contributions to the field of prevention.

STEPHEN LARSON was appointed Administrator of the Iowa Alcoholic Beverages Division on May 1, 2010 by Governor Chet Culver. On May 1, 2014 Mr. Larson was reappointed to a second four-year term by Governor Terry Branstad that will expire on April 30th, 2018.

During his 31 years of public service, he has gained extensive experience on matters related to regulatory compliance, financial management, treasury management and governmental relations.

As Administrator of the Alcoholic Beverages Division, he has implemented initiatives including policies and procedures for enhancing customer service (including a total conversion to electronic ordering), improving efficiencies (warehouse and distribution), initiating education and outreach programs, renewing the alcohol regulatory compliance program, reforming trade practices, and improving upon partnerships with industry members.

A native of West Burlington, Iowa, he has served on numerous boards and commissions during his time in public service. Notable achievements include the 2007 Presidential Distinguished Services Award for Outstanding

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Service, Golden Dome awards on Dedication to Process Improvement and Leader of the Year in 2003.

Mr. Larson has been an active member of the National Alcohol Beverage Control Association (NABCA) and is currently serving as Chairman of the Board (his term expires in May of 2016). He is also active with the National Conference of State Liquor Administrators, has made numerous presentations in his tenure and has worked to find ways to increase collaboration between the two organizations.

Mr. Larson graduated with honors from William Penn University in Oskaloosa, Iowa, with a B.A. in Business Administration. He resides in Johnston, Iowa with his wife Jane and has two sons, Matt and Eric Larson.

ANDREW LEVY is currently the Vice President, Gold Network Development, for the Constellation Brands Beer Division, the #3 beer company in the US, and the brewer of Corona and Modelo Especial, two of the fastest growing brands in the beer industry. In this role, he is responsible for leading Sales execution efforts; overseeing Sales communication vehicles and platforms, Gold Network project initiatives, distributor development activities, Sales talent development and Sales information-sharing efforts; and enabling the organization to better capitalize on market opportunities. Andrew was also involved in the company's recent acquisition of Ballast Point Brewing & Spirits.

Prior to this position, Andrew was a partner with Harrison Sale McCloy, a Florida law firm, and was chair of the Firm's Business & Commercial Law group, where he represented Constellation Brands, among other beverage alcohol companies.

For six years, Andrew served as Associate General Counsel for Constellation Brands Beer Division, where he was originally hired to work on the implementation of the national joint venture that had just been consummated to form Crown Imports, the predecessor to the Beer Division.

Prior to Crown Imports, Andrew's legal practice focused on mergers and acquisitions, across various sectors, at firms in Boston (Sullivan & Worcester LLP) and Chicago (Ungaretti & Harris LLP now Nixon Peabody). Andrew is a graduate of the Kellogg School of Management (Finance & Marketing), Cornell Law School and SUNY Buffalo.

PATRICK MARONEY is a 30+ year veteran of law enforcement and has served with various law enforcement and regulatory agencies including the Larimer County Sheriff's Office, Colorado Bureau of Investigation, Colorado Lottery and Colorado Liquor Enforcement Division.

Patrick Maroney started with the Liquor Enforcement Division as the Chief of Investigations in January 2011. In November 2013 he served as the Acting Director and was appointed permanent Director in June 2014. He oversees the liquor and tobacco enforcement programs as well as the licensing unit for the Division.

Patrick's objectives for the Liquor Enforcement Division are to provide consistent and fair liquor regulation, efficient licensing, and public safety enforcement. One of Patrick's main goals is to establish and maintain collaborative relationships with industry members and provide an avenue of communication and training for all stakeholders.

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Patrick has a B.S. from Colorado State University, where he studied Physical Science.

KELLY MARTIN has over 20 years of experience working in the Alcohol Beverage industry. Kelly is currently VP of Compliance at Direct Wines, Inc. located in Norwalk, CT. Direct Wines, one of the leading Third Party Service Providers in the industry, provides various services to all tiers of the industry, with an expertise on licensed retailers expanding their direct to consumer sales. Direct Wines can provide access to national brands, marketing development and execution, logistics support for distribution management and customer service support. Direct Wines, Inc. offers scalability and economies that each tier would struggle to deliver alone. Direct Wines also provide services to ensure compliance to all tiers in the highly regulated alcohol beverage industry.

Prior to working at Direct Wines, Kelly worked for an importer/wholesaler and was responsible for all aspects of licensing, product compliance and distribution. Throughout her career, Kelly has worked with all tiers in the industry and has a wealth of knowledge both in regulatory matters, as well as industry member needs. In her current role at Direct Wines, Kelly is responsible for supporting its retailer clients, liaising in-house legal matters with external counsel and strategic planning to the business.

Kelly has also participated in numerous trending industry matters. Most recently, Kelly contributed to the panel, *Technology Trends and the Implications for Alcohol* at the 2015 NCSLA regional conference in Seattle. Kelly was also involved in the formulation of the CABC Advisory on Third Party Service Providers issued in November 2011. Kelly continues to work with state agencies to ensure Direct Wines client's business plans are efficient and compliant. Although, not an attorney by education, Kelly has 'grown up' in the industry and is passionate about finding compliant solutions in this ever changing, and highly regulated industry. Kelly graduated from Lake Forest College with a degree in Economics. Direct Wines is an industry member of the National Conference of State Liquor Administrators.

GLORIA MATERRE, a proven leader and accomplished executive, Gloria focuses her practice on real estate and general corporate law, government relations and regulatory matters. She also has significant experience within the media and entertainment realm, having served as outside counsel to BET in negotiating talent and licensing agreements, as well as representing CBS in a federal court case centering on a dispute between management and talent, and representing broadcasting clients in talent negotiations. She also has served as outside corporate counsel to clients involved with Jimmy John's and Curves franchises.

Within the corporate world, Gloria's leadership abilities enable her to provide trusted, practical counsel to clients on a wide variety of matters, ranging from transactions to contracts to governance. She places a priority on building relationships, bringing parties together and working tirelessly to move projects forward. As a recognized leader in the Illinois business community, Gloria was appointed by Illinois Governor Pat Quinn to serve in executive leadership roles in state government. In 2009 she served as his Deputy Chief of Staff and was later appointed to serve as Executive Director of the Illinois Housing Development Authority and the Illinois Liquor Control Commission, allowing her to further utilize her abilities to bring positive change across the state. These roles also have provided her with unique insight into the challenges faced by her clients, as she is able to examine issues from both a legal and business standpoint.

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Gloria is also actively involved in alcohol regulatory advocacy and in October, 2013, she was recognized nationally for her leadership in Alcohol Regulation and received an inaugural annual award from the Center For Alcohol Policy recognizing the work of Alcohol Regulators who have gone above and beyond the call of duty in alcohol regulation efforts, and in creating programs that have achieved positive results highlighting best practices that serve as examples for other States. She also regularly participates as a speaker at conferences discussing legal issues related to state alcohol beverage regulation.

As principal of Materre & Associates, P.C., a Chicago-based law firm from 1995-2009, Gloria built a successful national practice with her team servicing clients in the media and entertainment industries and practicing in real estate and corporate law. Gloria has vast experience in all aspects of real estate law including acquisitions and dispositions, financial transactions, landlord tenant, lease negotiations, zoning, property tax appeal, and advising clients on employment related matters, building court matters and foreclosures. Materre was a legal writing instructor at the John Marshall Law School, served on the Board of the Community Media Workshop, and participated in many public speaking engagements, which she continues today. She is an active member and Barrister of the Chicago Inn of Court, the Chicago Chapter of the Links, Inc., and Alpha Kappa Alpha Sorority and the Illinois Restaurant Association. She is currently a board member of the Ruth Page Foundation, and a former board member of Athletes Against Drugs, Local Initiatives Support Corporations (LISC), Mt. Sinai Hospital, and the DuSable Museum of African American History. Early in her career she was an account executive for the public relations firms Golin Harris Communications, and Edelman Public Relations Worldwide.

ILEANA McALARY is Senior Counsel for Meijer, Inc. with headquarters in Grand Rapids, MI. She is responsible for identifying legal and compliance risks, developing processes for mitigation and controls, and monitoring and supporting compliance processes for more than 200 stores, pharmacies, and gas stations across six states in the Midwest, focusing on high risk areas. She provides day-to-day proactive business-oriented legal advice for the Company's Retail Operations and Merchandizing organizations on matters ranging from regulatory inspections and compliance to resolution of administrative and consumer complaints often appearing before administrative agencies and boards to advance the interests Meijer. Ms. McAlary advises business partners throughout the organization on product and regulatory compliance, labelling and pricing, regulations for money business services, as well as the development and implementation of Meijer programs and services to offer Meijer customers higher standards, lower prices and more convenient ways to shop the Company's stores. As the Meijer pharmacy business continues to grow reaching \$1B in sales last year, her team is responsible for negotiating, on an annual basis, more than 300 contracts with manufacturers and pharmacy benefit managers and helping the business obtain licensing and accreditations for more than 200 retail pharmacies, 7 specialty pharmacy locations, 1 drug warehouse and 2 central fill locations, as well as the development of processes to ensure compliance with HIPAA, ACA, and other federal and state programs, including Medicare/Medicaid, impacting our pharmacy customers.

Ms. McAlary played a critical role supporting Meijer's successful expansion into Wisconsin, including the opening of 4 new Meijer stores, supporting the expansion of Meijer's footprint across the Midwest. She also provided legal and compliance leadership to support the acquisition of Aureus Health Services, a new specialty pharmacy

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network with 7 specialty pharmacy locations across 5 states in order to offer specialty drugs and related services to existing and new patients, and helped negotiate the opening of Meijer's first hospital-based retail pharmacy in Grand Rapids, Michigan. Ms. McAlary worked closely with her business partners and regulators to support the development and rollout of the Meijer Curbside Program which offers customers another channel to shop the Company's stores and product assortment. She was recently nominated by Meijer as one of the 2016 Top Women in Grocery.

RANEE NIEDERMEYER is the Director of Government Affairs and Communication for the OLCC. She serves as a government affairs/legislative director and a key advisor to the agency's executive director and senior staff in identifying, designing and implementing legislative solutions as well as internal and external communication strategies for Oregon's alcohol control system as well as Oregon's fledgling recreational marijuana program. Raneer brings to the agency 10 years of private sector banking experience where she managed seven branches and implemented unique bank marketing strategies including building a 23,000 square foot warehouse/conference center with artist studios and a multi-million lodge style restaurant and 1.47 acre park. Her 12 years of public sector experience includes serving four years as Director of Communications and Government Relations for Portland Public Schools, a school district with 50,000 students, 7,000 employees and 100 schools. She served eight years as a staff member in the Oregon Legislature, including five years as Chief of Staff for the Senate President. Legislator education was a special area of interest. She worked with legislative leadership to develop a long-term strategic plan for the Oregon Legislative Assembly particularly as it relates to term limits. She built partnerships between the Oregon Legislative Assembly and two universities to enhance legislator training and orientation. She served on the strategic planning team for the Hatfield School of Government at Portland State University and as Staff Vice-Chair for the National Conference of State Legislatures' Legislative Effectiveness Committee. She presented programs in-state and nationally for the National Conference of State Legislatures and the Council of State Governments on various topics including "Building Trust in a Legislative Environment", "State Budget Myths and Realities" and "How to Lobby Your Legislator".

Raneer has a B.A. in Business Administration as well as an MBA. She completed a two-year ACB National School of Banking as well as the Stanford Executive Program for Education Leaders, the Council of State Governments Toll Fellowship Program in Kentucky, the American Leadership Forum and the Pacific Program sponsored by the Luke Center for Collaborative Leadership. Her current claim to fame is riding two-up on a motorcycle from Portland Oregon to Santiago Chile.

ROBERT "R.J." O'HARA, president of Flaherty & O'Hara, p.c., received his J.D., cum laude, from the University of Dayton in 1989 and his B.A. in English in 1985 from the same school. He served as Articles Editor of the University of Dayton Law Review and is a member of the National Honors Society in History.

R.J. is admitted to the Pennsylvania Bar and the U.S. District Court of the Western District of Pennsylvania. He co-founded the Alliance of Alcohol Industry Attorneys and Consultants and is chair of its Board. He is an associate member of the National Conference of State Liquor Administrators, the National Association of Alcohol Beverage Administrators, the Academy of Hospitality Industry Attorneys, the National Association of Licensing and Compliance Professionals, and is often an invited speaker at national and regional conferences on alcohol-related

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topics and the legalization of marijuana for medical and recreational uses topic. R.J. is currently a member of the Executive Committee of the NCSLA.

R.J. represents members of all three tiers of the alcohol industry, providing liquor licensing advice, handling ownership changes, litigation, citations and administrative hearings, and advising clients on complex national licensing issues arising from mergers, acquisitions and corporate restructuring. He represents investment and financial companies investing in the hospitality, restaurant and alcohol manufacturing spaces and he is adept at addressing their unique concerns. He often counsels on tied house and trade practice matters and advises clients on the legality of national alcohol promotions and marketing programs. R.J. conducts seminars on liquor liability and alcohol management issues, and often drafts alcohol-oriented legislation. R.J. is also a shareholder and board member in a craft brewery, Erie Brewing Company in Erie, PA, maker of Railbender Ale, an award-winning Scotch ale, among others. R.J. is now also representing medicinal marijuana clients by monitoring and consulting on the legislation recently passed in Pennsylvania and assisting with related start-up business needs in this heavily regulated industry.

NANCY PALMER serves as the Executive Director of the Georgia Craft Brewers' Guild, a 501(c)(6) organization founded in 2010 to promote, protect, and further craft beer in Georgia. She is formerly the Vice President of Development for GCBG and fulfills duties such as fundraising and development while also bringing her expertise and experience to the marketing, legal, regulatory, and legislative needs of the Guild. Before accepting this position with the Guild, Ms. Palmer worked as a sommelier, restaurant consultant, and food and beverage writer.

TED PENESIS, a communications and government professional for nearly 30 years, currently oversees the State of Illinois' tobacco enforcement operation, alcohol server training program, and underage drinking awareness efforts. Previous experience includes consulting for private business on public relations and marketing issues; working for a variety of local governmental institutions in the Chicago area (including municipalities, school districts, and recreational agencies); and serving as a TV Producer/Director for an NBC affiliate in Rockford, Illinois.

HOLLY PHILLIPS has been a Special Investigator with Minnesota Department of Public Safety Alcohol and Gambling Enforcement Division for over three years. She is responsible for inspecting and investigating licenses in 24 counties within the state. Ms. Phillips has been instrumental in development of educational courses on liquor licensing/regulation and is the lead trainer within the agency for public officials and law enforcement officers.

Prior to state employment, she served over five years in U.S. Air Force as Security Forces. She participated in Operations Enduring Freedom with three deployments to the Middle East, two to Afghanistan. Ms. Phillips has received a Bachelors in Criminal Justice Administration in 2011 and Masters in Public Affairs in 2013, from Park University. She also volunteers with Red Cross as a First Aid/CPR instructor for community courses.

REBEKAH PUNAK serves as Senior Litigation and Product Counsel at Instacart, where she oversees all litigation and regulatory investigations involving the company. Prior to joining Instacart, Rebekah was an attorney

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at Keker & Van Nest LLP where she litigated cases involving a wide range of technologies, including in the areas of smartphone software, wireless networking, and internet advertising. She is a graduate of the University of California, Berkeley and Harvard Law School.

TERI L. QUIMBY is a Commissioner for the Michigan Liquor Control Commission and was initially appointed in 2011 and reappointed in 2015 by Governor Snyder. As one of the three Administrative Commissioners, Teri has responsibility for administering the provisions of the Michigan Liquor Control Code relating to licensing, purchasing, enforcement, merchandising, and distribution. The Administrative Commissioners also act as an appeal board reviewing any final Commission decisions.

Teri brings an extensive background in state and local government to this position. She spent almost 20 years working on legislative issues, with most of this time spent in the Michigan House of Representatives where she was extensively involved with several high profile issues and committees including the Commerce Committee, Energy & Technology Committee, and Environment Committee. As Senior Legal Counsel and Senior Policy Advisor, Teri gained valuable skills and acquired expertise in the areas of statutory construction, rules of procedure, and strategy planning. As for local government experience, Teri was elected to and served on the Delta Charter Township Board of Trustees, representing approximately 29,000 people near Lansing, MI, and held a seat on the Township's Zoning and Sign Boards of Appeal.

While also licensed to practice law in Illinois, Teri has been a member of the Michigan Bar for over 25 years. In 2010, she was appointed by the State Bar of Michigan Board of Commissioners to serve on the District E Character and Fitness Committee. Additionally, she holds certification as a general civil mediator, domestic relations mediator, special education mediator and facilitator, and has received training in restorative justice practices.

Teri is proud to be a Spartan, having graduated from Michigan State University's James Madison College with a major in Justice, Morality and Constitutional Democracy, and a minor in German. She earned her J.D. from Western Michigan University Thomas M. Cooley Law School.

HOBERT B. RUPE has served as the Executive Director of the Nebraska Liquor Control Commission since January 2004. Prior to his current position he was an Assistant Attorney General for the State of Nebraska where he handled Civil Litigation and Enforcement cases for ten years.

He earned his Bachelor's degree with a double major of History and Government from Northwest Missouri State University (1989) and his law degree from the University of Nebraska (1992).

He is admitted to practice before the United States Supreme Court, The Eight Circuit Court of Appeals and the Supreme Court of Nebraska.

He was the President of the National Conference of Liquor Administrators from July 1st 2009 to June 30th 2010 and served on the Executive Committee for seven years.

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JOSHUA SEGAL, a partner at Lawson & Weitzen, LLP in Boston, MA, is a civil litigator, trial attorney, and appellate advocate with a specialty representing clients in the alcoholic beverage industry and other heavily regulated fields. Josh has represented retailers, wholesalers, and suppliers before state agencies and in state and federal court and assists with regulatory compliance as well as general business disputes. Josh is licensed to practice in Massachusetts and New York and has been admitted to appear in courts around the country representing clients with national interests. Josh has been repeatedly recognized as a Super Lawyers Rising Star by Boston Magazine. While attending Boston University School of Law, Josh served as managing editor of the *Boston University Law Review*.

MICHELLE SELTZER is an Assistant Chief in the Litigation I Section of the Antitrust Division of the United States Department of Justice, which investigates and prosecutes civil cases in the beer, food products, healthcare, paper, and other industries. In her nine years with the Antitrust Division, she has investigated numerous civil antitrust matters in a variety of industries, including several matters in the beer industry.

Ms. Seltzer has been the lead attorney in several of the Antitrust Division's merger investigations, including Anheuser-Busch InBev's acquisition of Grupo Modelo and Grupo Bimbo's acquisition of Sara Lee's North American bread business. Ms. Seltzer has also had active roles in numerous other merger investigations, and in several conduct investigations.

Prior to joining the Antitrust Division, Ms. Seltzer was an associate and special counsel in the Business Fraud and Complex Litigation Group at Cadwalader, Wickersham and Taft LLP, and an associate in the litigation department with an antitrust and securities practice at Powell, Goldstein, Frazer and Murphy, LLP. Ms. Seltzer also served as a judicial law clerk for the Honorable John F. Nangle in the United States District Court for the Southern District of Georgia. Ms. Seltzer received a J.D. from the Duke University School of Law, and a B.A. in Plan II, with highest honors, from the University of Texas at Austin.

BRIAN SMITH joined the then Washington State Liquor Control Board (WSLCB) as Communications Director in March 2007. Brian led the agency's strategic communications while it underwent tremendous change including 2011's privatization of the state's spirits sales and distribution system and in 2012, simultaneously with Colorado, when it implemented the world's first system of growing, processing and retailing recreational marijuana. The WSLCB has been directly involved in issues that were among the top ten state and/or national Associated Press stories for three of the past five years.

Prior to joining the agency Brian spent over eight years leading high-profile policy initiatives and providing strategic communications for former Washington Governors Booth Gardner and Mike Lowry as well as former Attorney General Christine Gregoire.

Throughout his career Brian has played a key communications role in several state and nationally known issues including: the nationwide tobacco settlement between state attorneys general and the major tobacco manufacturers, high-tech crime and identity theft, as well as youth violence and bullying.

Brian is a recipient of the 2013 Governor's Award for Distinguished Leadership in Management.

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STEPHANIE STRAUSS has served as an Executive Officer of the Iowa Alcoholic Beverages Division since 2010. Stephanie's duties include developing and securing enactment of the Division's legislative package and coordinating its rule making activities. As Legislative Liaison, she is responsible for communicating the Division's goals and objectives to members of the legislative branch, and serves as a resource for legislators when they need information about bills that impact alcohol policy.

JILL VALACHOVIC is the Senior Paralegal for Dave & Buster's. She joined Dave & Buster's in 2006, after spending way too many years in the world of litigation. She handles new liquor, amusement and all other operating licenses. She is also involved in due diligence and subsequent permitting of all non-discretionary permits for new sites, including special use and law changes to allow for skill-based gaming. In addition to licensing matters, Jill handles marketing approvals, legal research for operations, special event contracts, violations and all other random questions that one could possibly imagine. She has been an active Member of NALCP since its inception in 2006 and currently serves as President of the organization.

Jill was raised in Texarkana, Arkansas and attended the University of Arkansas at Little Rock and University of Arkansas Law School to obtain a degree in Paralegal studies. She moved to Dallas in 1999 but misses her Arkansas trees! Her years spent in Arkansas and later in Texas no doubt prepared her for a life in alcohol compliance. She currently lives in Dallas, Texas, with her understanding husband, six-year-old daughter and four-year-old twin boys.

LYNN M. WALDING serves as Diageo's Executive Director for Control States. The position supports Diageo's commercial and government relations teams. He also serves as Diageo's liaison to the National Conference of State Liquor Administrators (NCSLA) and the National Alcohol Beverage Control Association (NABCA).

Mr. Walding is the former Administrator of the Iowa Alcoholic Beverages Division, a past NABCA Chairman and a past NCSLA President. Mr. Walding was also a founding member of the Responsible Retail Forum (RRF) Board of Directors.

Mr. Walding received his Bachelor's Degree in Political Science, a Masters in Public Administration and his Juris Doctorate from the University of Iowa. He is also the recipient of several civic awards, including the Champion Award from the Iowa Substance Abuse Program Director's Association (2005), the Dwight Ink Public Service Award (2000), the Junior Chamber's Outstanding Young Iowans Award (1995) and was selected for a Rotary Group Study Exchange to India (1990).

At past NCSLA Annual Conferences, Mr. Walding has moderated panel presentations, including: *Cocktails!* (San Antonio 2014); *Shine!* (Honolulu 2013); *Who Cares about the CARE Act?* (New Orleans 2010); *The M&A Game – Mergers and Acquisitions* (Chicago 2008); *Booze, Blue Hair & Bingo: Seniors Gone Wild?* (Seattle 2007); *The Federalization of Alcohol* (Boston 2006); *Crossroads, Crossfire or Crosshairs: Getting Cross with State ABCs?* (Denver 2005); *The Bare Facts about Regulating Strip Joints* (New Orleans 2004); *GATS, Global Markets & the WTO: Is there room in the 21st Century for the 21st Amendment?* (Baltimore 2003); *Regulating the 'Wretched*

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Refuse: Immigration Patterns and Practices Affecting the Beverage Alcohol Industry (Albuquerque 2002); *The ABC's of Regulating Tobacco: Joe Camel Meets Joe Six-Pack* (Kapalua 2001); *Pimps, Prostitutes & Pushers: Local Efforts to Clean-Up Nuisance Bars* (Atlantic City 1999) and *'Kill All the Lawyers: Managing Change in the New Millennium* (New Orleans 1998).

Mr. Walding lives with his wife, Alison, and two children, Brooke and Kurt, in Des Moines, Iowa.

JERRY W. WATERS, SR. is the executive director, Office of Regulatory Affairs and was appointed by the Pennsylvania Liquor Control Board in May 2008. As the director he has oversight and responsibility for the daily operations of three bureaus, Alcohol Education, Licensing and Consumer Relations.

Waters has a vast enforcement and regulatory background. He began his career with the Liquor Control Board in Philadelphia, after graduating from the Enforcement Officer Academy. Throughout the course of his career, Waters has served the board as an investigation regional manager, chief of the Investigation Division, assistant director, and director of the Bureau of Licensing. In addition, he serves as a member of the Pennsylvania Liquor Control Board's executive team.

He has participated in many national, state and local regulatory panels and roundtable discussions. In addition, he is a member of the Regulatory Committee for the National Alcohol Beverage Control Association (NABCA), National Conference of State Liquor Administrators (NCSLA), serving as the 1st Vice-President and a member of their executive board and, a past board member of the Responsibility Hospitality Institute.

In his community he serves as a board member on the Central Dauphin School District PANRAM Foundation and, as a trustee advisory role for Pennsylvania's Mr. Football Association. Additionally, he is a past president of the Milton Hershey School Alumni Association, Hershey, Pennsylvania.

Waters also served as head wrestling coach for Central Dauphin East High School, Harrisburg, Pennsylvania for ten years and the head Greco Roman coach for Team Pennsylvania for seven years. He successfully produced champions in the sport at the high school and junior national levels and helped to transition the majority of his athletes to the college level.

JAMES L. WEBSTER has been providing legal services to members of the Beverage Alcohol and Hospitality Industry for over 30 years. Jim founded Chicago based Webster Powell, P.C., a Beverage Alcohol boutique law firm, on January 1, 2000. As part of Jim's practice, he represents members of the Industry throughout the United States. During the 1990's Jim served as the co-chairman of the American Bar Association Committee on Alcoholic Beverages. In 2005 he assisted the National Center for Alcohol Law Enforcement in training Wisconsin law enforcement agencies regarding alcohol related incidents and arrests. He was active in the founding and governance of the Chicago Hospitality Resource Partnership, a non-profit resource partnership that assisted Chicago community neighborhoods in planning, managing and policing hospitality and entertainment districts. Jim was instrumental in the founding of Moving Mountains, an adaptive ski program that caters to physically challenged veterans, children and young adults in overcoming their challenges and continues to support the

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program. Jim was recently presented with the 2016 Outstanding Achievement Award for Wine and Spirits by the Beverage Retailers Alliance of Illinois. He holds a B.A. degree from the University of Wisconsin and a J.D. degree from DePaul University. Jim and his wife Sally reside in Chicago where they raised three sons.

ROBERT WIEST earned his Bachelor of Science Criminal Justice/Political Science from the University of Delaware. His graduate studies are in Public Administration, Human Resources and he attended the Delaware State Police Academy. Mr. Wiest has 26 years of experience in regulatory and administrative liquor control, including 11 years of experience as a sworn Agent for the Delaware Alcoholic Beverage Control and Tobacco Enforcement specializing in complex investigations including: hidden ownership, tied house, illegal transportation, DUI fatalities, and over-service of patrons. Mr. Wiest was a state representative to the University of Delaware/ Robert Wood Johnson Policy and Enforcement Task Group established to address binge drinking, as well as being a certified TIPS instructor and certified TABS instructor. In 2001, Wiest was appointed to his current position as Deputy Commissioner of the Office of the Alcoholic Beverage Control Commissioner's Office for the State of Delaware.