



ANNOUNCEMENT

McLane Beverage Distribution, Inc. joined NCSLA in July, 2012! Please extend a heartfelt welcome to Kevin J. Koch, Neftali Garcia, and Juliett Stewart-Gilliam.

McLane is a \$34 billion supply chain services company, providing grocery and foodservice supply chain solutions for thousands of convenience stores, mass merchants, drug stores and military locations, as well as thousands of chain restaurants throughout the United States. McLane is a wholly owned subsidiary of Berkshire Hathaway Inc. and is its single largest non-insurance business.

Founded in 1894 in Cameron, Texas, McLane Company has grown from a local merchant to an international distribution and logistics leader. The company is headquartered in Temple, Texas, and operates 40 grocery and foodservice distribution centers across the country. From these locations the company regularly services every state and county in the United States.

McLane Subsidiaries

In addition to McLane's success as a supply chain services leader, they have a number of subsidiaries that contribute to their ongoing success, including:

Empire Distributors, Inc.

Empire Distributors, Inc. is a leader in the distribution of spirits, wine, beer and nonalcoholic beverages. Empire currently serves the states of Georgia, North Carolina and Tennessee. It employs 800 people and distributes over 10,000 SKUs to more than 8,000 accounts. Empire is a wholly owned subsidiary of McLane.

Professional Datasolutions, Inc. (PDI)

PDI delivers enterprise-wide software and services that meet convenience store and wholesale petroleum marketers' specialized needs. Worldwide, over 300 companies rely on PDI's systems to automate key business processes. From retail automation to decision support, fuel management, workforce support and financial reporting, PDI continually enhances offerings to leverage new technologies and industry standards.

Salado Sales (Control Label Products)

Today's sophisticated consumers continue to operate on one basic premise: Buy the highest quality for the lowest price. Salado Sales develops and distributes high-quality control label products that provide retailers with:

- Quality products that are equal to or better than those of the national brand
- Increased incremental sales for retailers

Simply put, Salado Sales is the retailer's solution for high quality and low price.

Vantix Logistics (Third-Party Logistics)

Vantix is a leading provider of third-party logistics, offering a supply chain solution for logistics and freight management needs. Vantix utilizes industry-leading software to create the most efficient and cost-effective supply chain solutions for customers with specialized logistics needs. Using state-of-the-art technology, they can provide centralized information management and customized solutions.